



12th Australia New Caledonia Business Forum

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PROGRAM - 12th Australia New Caledonia Business Forum

Friday 14 October 2016, 8:30am – 5:30pm. Brisbane Convention & Exhibition Centre, Brisbane, Australia.

MC: Ms Alison Presneill

8:30am WELCOME

Mr Greg Pawson, President, Australia Pacific Islands Business Council.

THE BERTRAM BALLARD KEYNOTE ADDRESSES

The Hon Philippe Germain, President of the New Caledonian Government.

Representative, Australian Government.

AUSTRALIA NEW CALEDONIA ECONOMIC COLLABORATION

New Caledonia's Export Strategy: Mr Francois Bockel, Head of Regional Co-operation and External Relations, Government of New Caledonia.

Joint Venture Opportunities: Mr Yann Lozach, Vice-President, Avenir Export, New Caledonia.

BUILDING NEW CALEDONIA'S INFRASTRUCTURE

Building New Caledonia's Infrastructure: An Overview: Mr Xavier Benoist, Business Development Manager, Bluescope Acier, New Caledonia.

Infrastructure Supporting Mining: Mr Robert Trzebski, Chief Operating Officer, Austmine.

The Queensland Experience: Mr Steve Abson, Chief Executive Officer, Infrastructure Association of Queensland.

New Caledonia Port Redevelopment: Mr Jean Le Den, Captain of New Caledonia Port Authority **Medical Infrastructure**: Mr Dominique Cheveau, Director, Centre Hospitalier Territorial, Noumea.

11:45am LUNCH

AUSTRALIA AND NEW CALEDONIA WORKING TOGETHER

Harmonising Building and Construction Standards: Mr Damian Fisher, Senior International Development Manager, Standards Australia.

Supporting Australian Business in New Caledonia: Mr Adrian Weeks, Pacific Trade Commissioner, Australian Trade Commission.

Innovation in the Water Sector: Mr Philippe de Greslan, Development Manager, Thésée Ingénierie.

NEW CALEDONIA'S BLUE ECONOMY: OPPORTUNITIES FOR BUSINESS COLLABORATION

Overview: Mr Lionel Loubersac, General Manager, New Caledonia Maritime Cluster.

A Case Study – Seafood: Mrs Sylvie Brier, Marketing and Communications Manager, Nord Avenir, New Caledonia.

Microalgae Technology Centre: Mr Christophe Carbou, Director, The New Caledonia Incubator and Accelerator, ADECAL Technopole.

2:45pm AFTERNOON TEA

DEVELOPING NEW CALEDONIA'S TOURISM INDUSTRY

Destination New Caledonia: Ms Caroline Brunel, Head of Strategy, GTI Tourism, Sydney. **Cruising: A New Caledonia Perspective:** Ms Jennifer Seagoe, President, New Caledonia Chamber of Commerce and Industry.

Hotels: Ms Caroline Brunel, Head of Strategy, GTI Tourism, Sydney.

NEW CALEDONIA ENGAGING WITH BUSINESS IN THE REGION

Pacific Business Forum, Noumea, 3 to 5 November 2015: Mr Pierrick Maury, Federation des Enterpreneurs de Nouvelle Caledonie and Mr Baptiste Faure, Secretary General, CGPME

5:30pm CLOSING DRINKS



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SPEAKER PROFILES - Welcome To Delegates

Greg Pawson

Regional Head South Asia and Pacific - Westpac Institutional Bank

Greg provides strategic oversight and governance to Westpac's Singapore, India and Indonesia operations and oversees Westpac's Pacific portfolio, which includes end-to-end banks in Fiji and Papua New Guinea. He is based in Sydney.

Greg's career in financial services spans 25 years across Australia, New Zealand and Asia-Pacific. He has extensive experience and knowledge of retail, business and corporate financial services, third party distribution, financial planning and wealth management.

Greg has worked within the Westpac Group since 2000. He was General Manager of Westpac Pacific from 2010-2015, and prior to this, General Manager, Commercial Banking in Westpac's Retail & Business Banking division. Greg is President of the Australia-Fiji, Australia-PNG and Australia-Pacific Island Business Councils.

SPEAKER PROFILES - The Bertram Ballard Keynote Addresses



The Hon Phillipe Germain

President of the Government of New Caledonia
After pursuing studies in administration and accounting in Paris, he began his career as an accountant at Biscochoc, a New Caledonian industrial chocolate plant, in 1990. There, he worked his way up through the ranks to become the General Manager, a position he held until November 2008.

From 2004 to 2009 - Chair of the powerful New Caledonian Federation of Industry (FINC),

From 2009 to 2011 - Member of the Eighth

Government of New Caledonia following the Noumea Agreement, under the Presidency of Philippe Gomès. He was appointed responsible for the Economy, Industry, Labour, Foreign Trade, Monetary and Credit issues, Social Dialogue and Relations with the Economic and Social Council.

In 2011, following the government's resignation, he established a freelance activity as a business consultant.

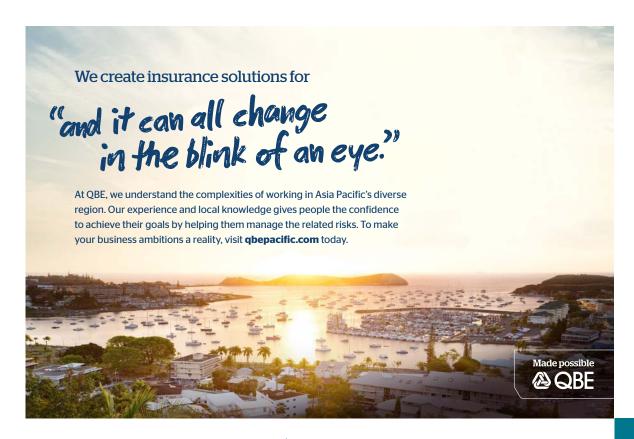
2014 (then, ad interim, until 1 April 2015), he was a Member of the Thirteenth Government of New Caledonia under the Presidency of Cynthia Ligeard, in which he was again appointed responsible for the Economy, Foreign Trade and Relations with the Economic, Social and Environmental Council, as well as Commercial Law, Tax, Customs, Energy and Audio-visual Communication matters.

On 1 April 2015, he was appointed President of the Fourteenth Government, which had been elected on 31 December 2014. The following 13 April, in front of the Congress of New Caledonia, he pronounced his declaration of general policy based on the one central idea of confidence:

- · Confidence in our capacity for emancipation
- · Confidence in our youth
- · Confidence in our mode of governance
- Confidence in our economic, social, cultural and environmental model.

On 11 September 2016, at the end of the 47th Pacific Islands Forum Meeting held in Pohnpei, Caroline Islands Group, Federated States of Micronesia, and after a 17-year wait, he obtained New Caledonia's full and unconditional membership of the Pacific Islands Forum. New Caledonia has become its 17th member. policy of the government of New Caledonia, the activities of which is essentially covering three directions: bilateral cooperation - multilateral cooperation and European affairs.

In 2011, he has been appointed as the Head of the Department of the regional cooperation and the external relations of the Government of New Caledonia. Under the direct authority of the President of the government, his skills have been widened to the foreign trade and the economic cooperation.



DELEGATE LIST

First Name	Last Name	Position	Organisation	Origin
Djamil	ABDELAZIZ		Gouvernement de Nouvelle Caledonia	New Caledonia
Steve	ABSON	Chief Executive Officer	Infrastructure Association of Queensland	Australia
Thibaut	BAILLY	Director	Antipodes Australia	Australia
Danielle	BAILLY	Manager	Antipodes Australia	Australia
Sandrine	BELLIER	NOUMEA	Government of New Caledonia	New Caledonia
Xavier	BENOIST	Business Development Manager	BluescopeAcier	New Caledonia
Francois	BOCKEL	Head of Regional Coopreration and External Relations	Government of New Caledonia	New Caledonia
Sabine	BOULADON	French Interpreter	aiic	Australia
Sylvie	BRIER	Responsable Communication et Marketing	Nord Tavenir	New Caledonia
Caroline	BRUNEL	Head of Strategy	GTI Tourism	Australia
Andrew	BULMAN	Director	Bridge Procure	Australia
Christophe	CARBOU	Director	ADECAL	New Caledonia
Emilie	CHAUTARD	Managing Director	Consult Connect Pty Ltd	Australia
Dominique	CHEVEAU	Director	Centre Hospitalier Territorial	New Caledonia
Patrick	COTTIN	NC	Centre de radiotherapie de nouvelle caledonie	New Caledonia
Philippe	de GRESLAN	Directeur du Developpement	Thesee Ingenierie	New Caledonia
Etournaud	DENIS	CEO	BLUESCOPE STEEL	New Caledonia
Sylvie	d'USSEL	NOUMEA	AMD	New Caledonia
Alain	ETCHEGARAY	MD	AFNOR	Australia
Baptiste	FAURE	Secretary General	CGPME-NC	New Caledonia
Damian	FISHER	Senior International Development Manager	Standards Australia	Australia
The Hon Philippe	GERMAIN	•	Government of New Caledonia	New Caledonia
Representative			Government of Australia	Australia
Arnaud	GOSSE	MANAGING DIRECTOR	PACIFIC PLASTIC PROFILE	New Caledonia
Alban	GOULLET ALLARD	Director	Avenir Export New Caledonia Trade	New Caledonia
Celine	GUERIN	Interpreter	·	Australia
Reg	HODGSON	Manager Corporate and Government Relations	Scandinavian Tobacco Group	Australia
Ludovic	LAFON	NOUMEA	Government of New Caledonia	New Caledonia
Joe	LAM	Logistics Manager	Pacific Air Express	Australia
Leticia	LAPETITE	SALES	LTN	New Caledonia
Jean	LE DEN	Noumea Harbourmaster	Port Authority of New Caledonia	New Caledonia
Maxime	LEBRAS		NCI	New Caledonia
Toby	LEY	Analyst	Office of National Assessments	Australia
Jonathan	LI	Research Officer	French Embassy Economic Department	Australia
Brian	LORIGAN	President	French-Australian Chamber of Commerce (FACCI)	Australia
Lionel	LOUBERSAC	Secretary-General	New Caledonia Maritime Cluster	New Caledonia
Yann	LOZACH	Vice President	Avenir Export	New Caledonia
Yann	MAINGUET	NOUMEA	LNC	New Caledonia
Pierrick	MAURY	President	CGPME New Caledonia	New Caledonia
Vincent	MELANI	NOUMEA	Government of New Caledonia	New Caledonia
Julie	MIEHE	Partner, Head of Pacific Islands and French Practice	Holding Redlich	Australia
Greg	PAWSON	Regional Head South Asia Pacific	Westpac Pacific	Australia
Paul	POWER	Technical Support Manager	Weir Minerals Australia Ltd	Australia
Rene	REBATEL	Principal and Managing Director	Golder Associates New Caledonia S.A.R.L	New Caledonia
Scott	ROBERTS	General Manager	Cadden Crowe	Australia
Gilles	ROUVRAY	GENERAL MANAGER	SALMON NC	New Caledonia
Christopher	SALMON	Owner	Salmon nc	Australia
Jennifer	SEAGOE	President	New Caledonia Chamber of Commerce and Industry	New Caledonia
Richard	SISSON	EXECUTIVE ASSISTANT	Department of Foreign Affairs and Trade	Australia
Jason	STEINBERG	Business Development Manager	GHD	Australia
Peter	TAIMRE	Special Counsel	Holding Redlich	Australia
Robert	TRZEBSKI	Chief Operating Officer	Austmine Limited	Australia
Angela	UGRON	Head of Business Planning and Marketing Pacific	QBE Asia Pacific	Australia
Marie	VARNIER-GITTARD	-	Facci	Australia
Jaimie	WAIMO	Journalist	NCTV	New Caledonia
Steven	WATERS	Sales Manager	Walls Machinery	Australia
Adrian	WEEKS	Trade Commissioner Pacific	Austrade	Australia
PAUL	WILSON	Consul-General	Australian Consulate-General	New Caledonia
David	WISE	Trade Adviser	Austrade	Australia
Frank	YOURN	Executive Director	Australia Pacific Islands Business Council	Australia
-				

SPEAKER PROFILES - Australia New Caledonia Economic Collaboration



François Bockel

Head of the regional cooperation and external relations department of the government of New Caledonia.

Graduate of a Master II in European and international law, he began to work as a Project

leader for the international and European law of the Ministry of Overseas at the political affairs division.

From 2007 to 2008 he is Office Manager of the international Relations to the Secretariat of State for Overseas. From 2008 to 2010 he is appointed as Head of mission of the European and international law to the Secretariat of State for Overseas and is directly connected with the assistant manager of the legal and institutional affairs.

Then in 2010, he is in charge of the regional cooperation and external relations Unit of the government of New Caledonia. Under the authority of the Secretary General of the government. François Bockel is in charge of implementing the regional and European policy of the government of New Caledonia, the activities of which is essentially

covering three directions: bilateral cooperation - multilateral cooperation and European affairs.

In 2011, he has been appointed as the Head of the Department of the regional cooperation and the external relations of the Government of New Caledonia. Under the direct authority of the President of the government, his skills have been widened to the foreign trade and the economic cooperation.



Yann Lozach

Vice-President, Avenir Export, graduated with an Economic Sciences baccalaureate and the Business and Management School of Nouméa, began his career in the banking world in which he worked for 9 years as an Account Executive for SMEs.

Dynamic and self-taught man, he's heading towards the business world in 2004 through many successive spheres of activities, firstly as an operating manager in a refrigerated transport company and a temporary work firm specialised in logistics. Then he became Director of operations in a roasting coffee company and finally obtained in 2012 the title of Human Resources, Export and Sales Manager for the Small Goods Company La Française.

SPEAKER PROFILES - Building New Caledonia's Infrastructure



Xavier Benoist

Business Development Manager, BluescopeAcier.

After financial and economic studies with a supply chain specialization, Xavier Benoist has been based in London in a French bank. Then he was a member of French and European administration for several years as financial controller and chief of financial

and legal offices, at operational and central levels.

He joined an industrial firm in 2007. He was appointed as company secretary for CATERPILLAR dealer in New Caledonia (CALTRAC) during the last five years and he joined Bluescope Steel Nouméa as business development manager in 2016. He is a professor of Noumea University and he is President of new Caledonian Industries business association (FINC).



Robert Trzebski

CEO, Austmine

Robert Trzebski has over 25 years' experience working in the mining industry that included assignments in exploration, operations, R&D, project management to corporate roles in recent years. In his early career Robert was involved with such companies as Rio

Tinto, Inco, WMC, Falconbridge, Noranda, Schlumberger and others; and included projects in South America, Africa, Central Asia, Australia and New Caledonia.

Robert is Chief Operating Officer with Austmine which Australia speak industry body representing the mining equipment, technology and services sector.



Steve Abson

Chief Executive Officer of the Infrastructure Association of Queensland. Steve is a qualified civil engineer and experienced executive with almost 30 years' experience in delivery of some of Queensland's largest and most complex public infrastructure. Steve's infrastructure experience spans the breadth of project delivery models

in both private and public sector and he has a passion for unlocking value through relationship contracting.

Steve has enjoyed influential roles in major contracting companies in Queensland as Civil Manager, General Manager and Chief Operating Officer and now practices with the Flagstaff Consulting Group in Brisbane. He is a past president of the Queensland Major Contractors Association, a Member of the Australian Institute of Company Directors (MAICD) and a Fellow to the Australian Institute of Building (FAIB).

He lives in Cleveland in the Redlands area of South East Queensland and is President of Redlands Community Cancer Support dedicated to improving the lives of those affected by cancer.



Jean Le Den

Harbourmaster, Port of Noumea, New Caledonia.

Previously, Jean spent 15 years in the French Navy as a Navigator and Hydrographer, and served in the Indian Ocean, South Pacific and in France.

A change in career brought him to the Port of Dunkirk in Northern France and to Calais Port as a Port Official, further promotion took him South to the Port of Marseille/Fos, after 20 years he accepted the post as Commandant in the Port of Noumea where he currently resides.



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SPEAKER PROFILES - Building New Caledonia's Infrastructure



Dominique Cheveau

Director, Centre Hospitalier Territorial
Diplômé de l'Ecole des Hautes Etudes en Santé publique (Rennes)
et titulaire d'un master 2 en droit sanitaire et social

- Directeur financier du CH de Basse-Terre (Guadeloupe) et direction du CH de Saint Barthélémy
- Directeur des Ressources humaines du CH de Valence (Drôme)
- Directeur des Ressources humaines puis Directeur du CH de Nouvelle-Calédonie à Nouméa (depuis 2011).

Graduate of the School of Advanced Studies in Public Health (Rennes - France) and Master in Health and Welfare law

- CFO Basse-Terre Hospital and director Saint Barthelemy Hospital; (Guadeloupe – French West Indies)
- · Human Resource Director Valence Hospital (Drôme France),
- Human Resource Director, then Director of New Caledonia Hospital Nouméa (since 2011).

SPEAKER PROFILES - Australia and New Caledonia Working Together



Damian Fisher

Senior International Development Manager, Standards Australia. Damien is responsible for coordinating and managing international

standards work and leads the organisation's capacity building and institutional strengthening program. Mr Fisher has also led a number of projects sponsored by APEC's Sub-Committee on Standards and Conformance (SCSC) and AANZFTA Sub-Committee on Standards, Technical Regulations and Conformity Assessment Procedures (STRACAP). He is a member of ISO's Developing Countries (DEVCO) Chairs Advisory Group.

He has more than 28 years' experience in international business and is a former senior Australian trade diplomat. His postings included appointment as Consul General and Senior Trade Commissioner based in Turkey. Mr Fisher also served with the Australian Embassy in Riyadh, Kingdom of Saudi Arabia where he was accredited as Counsellor (Commercial) and Senior Trade Commissioner for Saudi Arabia, Kuwait and Bahrain. He is also a co-author of a number of publications including a book, Export Best Practice: Commercial and Legal Aspects, The Federation Press, Sydney. Mr Fisher is based in Sydney.



Adrian Weeks

Trade Commissioner Pacific
Adrian Weeks is the Australian
Trade Commissions Trade
Commissioner, Pacific. He
is based in Brisbane and is
responsible for New Caledonia.

Adrian is responsible for key relationships with Australian businesses, government departments and industry associations that operate or have an interest in these markets.

In this role Adrian works closely with Austrade's trade, investment and education teams, the Department of Foreign Affairs and the Australia Pacific Islands Business Council. The main sectors of focus are mining and technology services, food and agriculture, infrastructure and energy, education and training.

Adrian has undertaken short term assignments in India and Thailand.

Prior to Austrade Adrian held business development positions with Tourism Australia for twelve years based in London, Los Angeles and Sydney. He also worked for the transport company Queensland Rail and Tourism Queensland.

Adrian has a Masters of Business Administration from Griffith University.



Philippe de Greslan

Development Manager, Thésée Ingénierie. Philippe has over 24 years of international experience in water and wastewater projects.

Philippe has a quite versatile profile. He has a team leadership background combined with technical expertise and topped with business development. He worked with international companies such as Suez, Worley Parsons or MWH. His has always been committed to his clients and most of them have now become friends.

Some of his key achievements are:

- Delivering a \$6M water infrastructure project to a tough mining client (Rio Tinto).
- Playing a key role in water management with oiland gas GLNG Santos
- Winning a strategy development for one of the largest Australian Food & Beverage company (Lion group).

Born in Bordeaux – France, Philippe's family history is all linked to New Caledonia. However, he is now also an Australian citizen working most of his time in Vanuatu! He is truly a Pacific Island Business man!

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SPEAKER PROFILES - New Caledonia's Blue Economy: Opportunities for Business Collaboration



Lionel Loubersac

Civil Engineer and PhD in the field of Marine Ecology. He spent 42 years at CNEXO and Ifremer (French Research Institute

for the Exploitation of the Sea) as coastal oceanographer and head of Marine Research Departments. He spent more than 15 years in the Pacific where he lives.

He co-founded in 2014 the New-Caledonia Maritime Cluster and acts as General Manager. He is also "self entrepreneur" (Océan Avenir NC) and represents in the region the Creocean Ltd Company, specialized in environment and oceanography.

He developed expertise at local, national (Ministries of Environment, Equipment, Agriculture and Fisheries, National Council on Geographic Information), European (General Directions INFSO, Fisheries, Research, Environment, Interreg Programmes, ESA, JRC/CEO, INFOCOAST, EARSeL, European Water Directive Typology Group for the Mediterranean Ecoregion...) and international levels (NATO, UNDP/ESCAP, ADB, FAO, SPC, SOPAC, IOC/Westpac, AIT, OAS, RCSSMRS) to projects in the field of integrated coastal/marine management and Blue Economy.



Sylvie Brier

Head of communication &
Marketing, Nord Avenir
Trade Graduated from a
business school degree, Sylvie
BRIER began her career in

marketing departments of several companies in Paris, in various sectors (high street and luxury retail, business and tourism residences). Then she worked as an executive in the economic department of a professionnal organization located in Paris, gathering 650 companies in France, which employed disabled people. Her missions were the development of economic partnership with several CAC 40 companies to encourage professional insertion of disabled people.

Then, she became head of human resource and communication during 4 years for NORD AVENIR SAEML company, in New Caledonia, before being nominated in 2015, head of marketing and communication.

In this multi activities group of 80 companies, Sylvie BRIER currently works in support of those subsidiaries to develop their business.



Dr Christophe Carbou

Director of the New-Caledonia incubator and accelerator at ADECAL TECHNOPOLE Dr. Christophe Carbou has worked intensively in

both public and private sectors in technology transfer and innovation centers in France, in several fields of excellence such as Biotechs and digital technology.

He joined the Innovation Division at ADECAL Technopole in New-Caledonia early 2014. Within this division, he participated in the creation of the Incubator and Accelerator that he currently manages. Both structures are dedicated to support startups in transforming their idea into successful commercial business in the fields of Biotechs, Cleantechs, and Digital Technology. He holds à PhD in in Materials Science & Engineering from the University of Poitiers in France.

SPEAKER PROFILES - Developing New Caledonia's Tourism Sector



Jennifer Seagoe

President of the New Caledonia Chamber of Commerce and Industry. Jennifer Seagoe was elected President of the New Caledonian Chamber of Commerce and Industry in December 2014 after serving on the board for 15 years, where she represented each of

the three Chamber sectors in succession.

After acquiring professional experience in Australia, mainland France, Vanuatu and New Caledonia, she joined the Lafleur Group in 1993 and was involved in managing several companies. She actively contributed towards the group's growth throughout the years. Through her work in the group, she has been involved in the trade, service and industrial sectors, and her experience has equipped her with an in-depth understanding of all three sectors of the economy. One of her main strategic projects for the Chamber of Commerce and Industry is to contribute to the diversification of the New Caledonian economy by promoting and developping the tourist industry, more specifically the cruise sector.



Caroline Brunel

Head of Strategy, GTI Tourism. Caroline has led sales and marketing for destinations for 16+ years, having previously headed up a leading European Tourism board offices in France, Australia & the Nordic regions. A senior destination marketer with specialist expertise

in destination Brand Development (consumer segmentation, brand architecture, high potential niche segments), Consumer Engagement (social and content marketing strategies, campaign optimisation through analytics) and Innovation.

A respected face of the travel trade, Caroline also leads the Strategy for *GTI Tourism* clients focusing on developing strong collaboration with the industry and trade partners whilst continuously enhancing product and experience that appeal to the destinations best prospects.

Caroline has been representing New Caledonia Tourism since January 2014, when GTI Tourism was appointed to represent the destination in Australia and New Zealand.

SPEAKER PROFILES - New Caledonia Engaging With Business In The Region



Pierrick Maury

President, CGPME New Caledonia. Pierrick MAURY, diplômé de l'Ecole Supérieure de Gestion de Paris, a débuté sa carrière comme contrôleur de gestion, puis il est devenu auditeur financier au sein du laboratoire pharmaceutique GLAXOSMITHKLINE

France, dont il a reçu plusieurs awards distinguant ainsi sa contribution dans la conduite de projets transverses.

Il a également dirigé des missions d'audit légal au cabinet PRICEWATERHOUSECOOPERS, sur un portefeuille de clients de différents secteurs. Après avoir été Directeur Adjoint du Groupe SUN RAY, industriel exportateur de Nouvelle Calédonie, à ce jour, il est Président de la FINANCIERE DU PACIFIQUE et Président du cluster AVENIR EXPORT. Spécialisé en audit, expertise comptable et management des organisations, jury d'examen, il est investi dans la vie économique et civile de la Nouvelle Calédonie.



NEW CALEDONIA



Department of Foreign Affairs and Trade

General information

Currency:

Fact sheets are updated biannually; June and December

 Capital:
 Noumea

 Land area:
 18,280 sq km

 Official language(s):
 French

 Population:
 269,000 (2015)

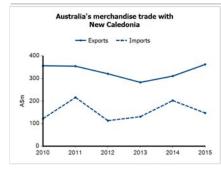
CFP Franc

Head of StatePresident HE Mr François Hollande

Head of Government

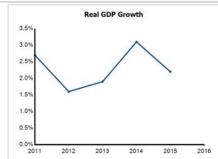
President of the Government of New Caledonia Mr Philippe Germain

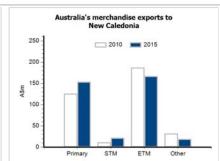
2011 2012 2013 2014 2015 2016 Economic indicators (a) GDP (US\$b) (current prices) 9.4 9.4 9.9 10.3 8.7 na GDP per capita (US\$) 37,007.9 32,342.0 36.434.1 37.786.3 38.721.8 na GDP PPP (Int'l \$b) na na na na na na GDP per capita PPP (Int'l \$) na na na na na na Real GDP growth (% change yoy) 2.7 2.2 1.6 1.9 3.1 na Current account balance (US\$b) -1.3 -1.9 -1.9 -1.5 na na Current account balance (% GDP) -13.8 -20.6 -18.8 -14.3 na na Inflation (% change yoy) 2.4 1.3 0.2 0.6 1.7 na Unemployment (% labour force) na na na na na na



3 Australia

4 Taiwan





8.9%

8.7%

Australia's trade and investment relationship with New Caledonia (b)

Australian merchandise trade with New Caledonia, 2015	Total share	Rank	Growth (yoy)	
Exports to New Caledonia	362	0.1%	42nd	16.6%
Imports from New Caledonia	147	0.1%	56th	-27.3%
Total merchandise trade (exports + imports)	509	0.1%	53rd	-0.7%
Major Australian exports, 2015 (A\$m)		Major Australian imports, 2015 (A\$	m)	
Coal	77	Nickel ores & concentrates		133
Civil engineering equipment & parts	31	Trailers, semi-trailers & containers		4
Liquefied propane & butane	14	Ships & boats (incl hovercraft)		1
Taps, cocks & valves	14	Non-ferrous waste & scrap		1
Australia's trade in services with New Caledonia, 2015 (A\$m)		Total share	Rank	Growth (yoy)
Exports of services to New Caledonia	152	0.2%	41st	27.7%
Imports of services from New Caledonia	59	0.1%	67th	9.3%
Australia's investment relationship with New Caledonia,		Total	FDI	
Australia's investment in New Caledonia			35	14
New Caledonia's investment in Australia			375	np
New Caledonia's global merchandise trade relatio	nships			
New Caledonia's principal export destinations, 2014		New Caledonia's principal import so	ources, 2014	
1 China	19.1%	1 France		22.3%
2 Japan	15.3%	2 Singapore		17.5%

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section, DFAT, using the latest data from the ABS, the IMF and various international sources.

3 Australia

4 China

11.7%

11.6%

⁽a) Economic indicators data is from the IMF WEO where available, the EIU or other reputable source. Data may include forecasts or projections for recent years. GNI may be shown in lieu of GDP for countries where GDP data is unavailable. (b) Merchandise trade data is based on published and unpublished ABS data. May exclude confidential items of trade. Totals may not add up due to rounding. Investment data is stocks as at end December.

All data may be subject to future revisions.

GDP - Gross Damestic Product PPP - Purchasing power parity GNI - Gross National Income na - Data is not available np - Data is not published ... - Data is not meaningful Primary - Primary goods STM - Simply transformed manufactures ETM - Elaborately transformed manufactures Other - Other goods including non-monetary gold f.c.f. - Fresh, chilled or frozen nes - Not elsewhere specified

Building effective business relationships between Australia and the Pacific Islands.

The Australia Pacific Islands Business Council was established in 2000 with the aim of providing framework within which to communicate with the Australian Pacific Islands Governments at the highest political and policy advising levels. The APIBC aims to find solutions to trade and investment issues. It also provides members with an unparalleled network to help further their business goals in the Pacific Islands Region.

Membership of the Council is essential for any Australian Company doing business in the Pacific Region, or looking to do so. Membership is open to any company or individual who supports the Councils goals. Members of the Council include a wide range of industry groups, from small businesses to large multinational corporations.

To learn more about the work of the Council, access current rates or join as a member, visit apibc.org.au/membership/

MEMBER BENEFITS

- First invitation to participate in exclusive events, meetings and missions coordinated by the APIBC
- Regular news and updates on topic relating to the Pacific Islands region and Council activities.
- Access to a strong business network of members with well established knowledge and experience in the Pacific region.
- Full access to our online business hub
- A suite of Member benefits and rates with our partner hotels, airlines and more.
- Exclusive member discounts for events.

EVENT HIGHLIGHTS

Australia Solomon Islands Business Forum Australia Vanuatu Business Forum Australia New Caledonia Business Forum Regional Business Missions

APIBC COUNTRIES*

American Samoa Cook Islands

Federated States of Micronesia

French Polynesia

Guam

Kiribati

Nauru

New Caledonia

Niue

Palau

Republic of the Marshall Islands

Samoa

Solomon Islands

Tokelau

Tonga

Tuvalu

Vanuatu

Wallis and Futuna

Australia Pacific Islands **Business Council**

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Australia Pacific Business Connections

^{*} Fiji and Papua New Guinea are covered by associated Councils

^{**} Elected members to the Executive Committee meet 5 times a year and have direct involvement in key issues and direction and activities of the Council.





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