

23rd AUSTRALIA FIJI BUSINESS FORUM.
“AUSTRALIA AND FIJI: AN ENDURING BUSINESS PARTNERSHIP”
INTERCONTINENTAL SYDNEY HOTEL, SYDNEY, AUSTRALIA
12 TO 13 OCTOBER 2017

The Australia Fiji Business Council and the Fiji Australia Business Council Fiji are pleased to announce that the 23rd Australia Fiji Business Forum will be held at the Intercontinental Sydney Hotel, Sydney, on 12 – 13 October 2017. The Forum theme is “Australia and Fiji: Exploring Business Opportunities Together”. You are invited to register and attend.

First held in 1987 and most years since, the Business Forum is the annual bilateral business meeting between Australian and Fijian business and government. Participants have an unparalleled opportunity to learn about business opportunities in Fiji, and to network with senior Australia and Fiji based policy makers and senior businesspeople.

The Forum, provides Australian business with information on current opportunities for business in Fiji as well as provide an opportunity to bring more closely together Australian and Fijian business which already have a long history of partnership and co-operation.

The program includes Australian and Fiji Government Keynote Addresses by senior members of each government and specific sessions by expert presenters on the the Fijian economy, information for potential investors in Fiji, an update on Cyclone Winston reconstruction and rehabilitation, opportunities for private participation in Fiji’s public enterprises, opportunities in Fijian agriculture, Fiji’s manufacturing sector, and opportunities for business growth.

Outcomes from the meeting for attending business will be improved understanding by businesses in Australia and Fiji of the opportunity for further developing the bilateral business and investment relationship, and identification for government of any issues which business groups in each country regard as requiring government policy or administrative action to facilitate bilateral business and investment growth.

The Fiji market offers opportunities for Australian companies in a range of services related to the operation and refurbishment of tourist resorts, building and construction, capital works in infrastructure including roads and bridges, power, water and sewerage, ports and airports, food and beverage and ICT products and services including back office and remote services.

The provisional program and booking forms are attached. **Register early** for this conference as space is limited and demand will be heavy. Early registration (**by 30 September 2017**) attracts an early bird registration discount.

There remain opportunities for sponsorship of various segments of the conference. Please contact Mr Frank Yourn, Executive Director of the Australia Fiji Business Council, on telephone + 61 7 3348 5142 or by e-mail at frank@australiapacificbusiness.org.au to discuss your interest.

General enquiries can be directed to Ms Lillian Chapman, Business and Events Manager at the Australia Fiji Business Council (lillian@australiapacificbusiness.org.au)(Tel: +61 3348 5142) or if in Fiji you can contact Ms Seini Lakai, Fiji Australia Business Council on telephone +679 310 0071 or by e-mail info@fabc.com.fj.



Greg Pawson
President
Australia Fiji Business Council

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PROVISIONAL PROGRAM

Note: This is an invited speaker program and some speakers are still to be confirmed at the time of printing. Additional speakers may be included.

THURSDAY 12 OCTOBER 2017.

Forum Opening Cocktail Reception.
Westpac Pacific Forum Opening Dinner.

FRIDAY 13 OCTOBER 2017.

Welcome to Delegates:

Mr Greg Pawson, President, Australia Fiji Business Council.

Keynote addresses:

Rear Admiral (retired) J V Bainimarama, Prime Minister of Fiji.
The Hon Steven Ciobo MP, Minister for Trade, Tourism and Investment, Government of Australia.

MORNING TEA

The Fiji Economy:

The Hon Faiyaz Koya MP, Minister for Industry, Trade, Tourism, Lands and Mineral Resources.

Investing in Fiji: What You Need To Know:

Mr Godo Mueller-Tuet, CEO, Investment Fiji.

Rebuilding for the Future After Cyclone Winston:

Mr Richard Warren, Infrastructure Specialist, Australian Civilian Corps.
Mr Damian Fisher, Senior International Development Manager, Standards Australia.

Fiji's Public Enterprises: Improving Economic Efficiency:

Mr David Kolitagane, Permanent Secretary for Public Enterprises.

LUNCH

Agriculture:

The Hon Inia Seruiratu MP, Minister for Agriculture, Rural and Maritime Development and National Disaster Management.
Mr Roger Masters, CEO, Buderim Ginger.
Mr Nafitalai Cakacaka, Fiji Development Bank.

Supporting Fiji's Business Growth:

Mr John Harden, Business Advisor, Pacific Business Investment Facility.
Mr Chad Morris, General Manager - Investment and Tourism, Pacific Trade Invest.

AFTERNOON TEA

Taking Fiji Products to the World:

Mr Rob Cromb, Managing Director, Kookai Limited.
Mr Mike Spencer, General Manager, Paradise Beverages Fiji.

Closing Remarks:

Mr David Aidney, President, Fiji Australia Business Council.

Closing Drinks.



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DELEGATE BOOKING FORM ABN 76 165 044 530

To: Australia Fiji Business Council, PO Box 422, Wynnum, QLD, 4178 (Fax: +61 7 3348 5172) or by e-mail to lillian@australiapacificbusiness.org.au or book online at <http://events.afbc.org.au/event/23AFBF/>

An invoice will be sent out within 7 days of receipt of this booking form. Bookings are accepted subject to space availability, and will be confirmed only upon receipt of full payment.

Name: _____ Position: _____

Company: _____

Postal Address: _____ Suburb: _____

State: _____ Postcode: _____ Country: _____ Telephone: _____

E-mail: _____ Dietary restrictions: _____

Delegate fee: (an early bird rate applies before 30 September 2017)

AFBC or FABC Members: Early bird rate AUD250. Non-members: Early bird rate AUD300
Full rate AUD300 Full rate **AUD360**
(Please circle applicable rate)

Full delegate registration includes morning tea, informal luncheon, afternoon tea, and closing networking drinks on 13 October. Opening Cocktails and dinner on 12 October is a separate cost. You may also purchase additional seats for guests.

Forum Opening Cocktails and Dinner, Thu 12 October 2017. _____ (no of) seats @ AUD160 each = \$ _____ (total)

TOTAL PAYMENT: (Delegate fee + dinner cost/s) **AUD**_____

Indicate payment method:

☐ Credit card (a fee of 2.6% will be applicable):

☐ Mastercard ☐ Visa ☐ American Express ☐ Diners' Club

Card no: Expiry: / CVV:

Name on card Signature

☐ Cheque in Australia Dollars (AUD) payable to Australia Fiji Business Council.

☐ Direct deposit to Australia Fiji Business Council, Westpac Banking Corporation, WYNNUM QLD Australia 4178, BSB 034-053 Account 15-5722 (A bank fee of AUD20 will be added for international deposits)

Cancellation Policy: All cancellations must be in writing. 50% refundable if cancelled by Sunday 01 Oct 2017, nil thereafter. Substitutes allowed any time.

ACCOMMODATION:

Intercontinental Sydney Hotel

Offering Delegates a conference accommodation rate of **AU\$370** per night for standard room.

- Includes high speed internet access.
- Prepay breakfast for \$30 per person per night.

Visit <https://aws.passkey.com/e/49413217> to book your room for 12 and/or 13 October 2017. NOTE: This rate will expire on Thursday 14 Sept 2017.

Mantra2 Bond Street

Offering delegates a 10% discount on the going rate for travel between 12 and 14 October 2017.

Visit <http://www.mantrahotels.com/australia/new-south-wales/sydney-and-surrounds/accommodation/>

1. Select Travel Dates and the Number of People travelling – **hit SEARCH**
2. Input Promo Code **AUSFIJ2017** (case sensitive) in the *Promo Box* – **hit SEARCH again**. You will now see the discount applied to the Mantra Daily rate.
3. Select the room type you wish to book and **hit BOOK NOW** to proceed to payment screen
4. Fill in all required details to confirm your booking and **hit COMPLETE BOOKING**
5. An email confirmation will be sent once all details have been processed.
6. Once booking is confirmed, it can be accessed via My Bookings on the same website by logging in using the **Reservation number on your confirmation and the Surname on the booking**.

*****PLEASE NOTE:** promo codes are only valid for bookings made online; rooms are subject to availability & will require full prepayment. Bookings will also be subject to any minimum night stay restrictions as listed on the website. Online Terms and Conditions apply to these bookings. **For full terms & conditions please visit <http://www.mqhotels.com.au/terms-and-conditions/>.**

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DELEGATES' HANDBOOK ADVERTISING BOOKING FORM

ABN 76 165 044 530

Businesses with interests in Australia or Fiji are invited to advertise in the Delegates' Handbook at the Forum. **This opportunity is open to companies attending or not attending the Forum.**

By advertising in the Delegates' Handbook, you will bring your company to the attention of very senior executives in business in Australia and Fiji and senior government officials from both countries, and will mark your company as a supporter of the business relationship.

Advertising rates range from AUD 175 to AUD 600 for a full colour advertisement.

To take advantage of this opportunity to associate your company with the Forum, and to be an advertiser in the Delegates' Handbook, please complete the attached tax invoice and return it to the Secretariat. The Secretariat will then liaise with you on the detail of your advertisement.

Bookings will be taken on a first-come-first-served basis, and will be **confirmed when full payment is received.**

ADVERTISING BOOKING DETAILS

Company Name: _____

Contact Name: _____ Position: _____

Postal Address: _____ Suburb: _____ State: _____ Postcode: _____

Country: _____ Phone: () _____ Fax: () _____ E-mail: _____

	MEMBER	NON-MEMBER
<input type="checkbox"/> Quarter page (horizontal: 60mm high x 180mm wide) full colour advertisement	AUD175	AUD250
<input type="checkbox"/> Half page (horizontal: 120mm high x 180mm wide) full colour advertisement	AUD325	AUD400
<input type="checkbox"/> Full page (297mm high x 210mm wide + 5mm bleed all around) full colour advertisement	AUD500	AUD600

Note: ALL COSTS ARE GST INCLUSIVE

PAYMENT SUMMARY

Ad (please indicate chosen size above)	
Plus Financial Fees if applicable (2% credit card or \$20 Overseas transfer)	
Total Due	AUD

Indicate payment method:

☐ Credit card (a fee of 2.6% will be applicable):

☐ Mastercard ☐ Visa ☐ American Express ☐ Diners' Club

Card no:

Card expires: /

Name on card Signature

☐ Cheque in Australia Dollars (AUD) payable to Australia Fiji Business Council.

☐ Direct deposit to Australia Fiji Business Council, Westpac Banking Corporation, WYNNUM QLD Australia 4178, BSB 034-053 Account 15-5722 (A bank fee of AUD20 will be added for international deposits)

Cancellation Policy

50% refundable for cancellation by COB Friday 22 September 2017, nil thereafter. (If ad space resold, then 50% refundable).

Note:

- There is limited space in the Delegates' Handbook for advertising. Bookings will be accepted and confirmed when payment is received.
- Advertisement artwork must be provided in Print-Ready standard electronic file format (including Illustrator, High Res PDF, Photoshop). Please note, we cannot make amendments to your advertisement content.
- Please ensure that your artwork has a high resolution (at least 300 dpi). This will ensure high quality reproduction in the Handbook.
- Please take note of ad orientation and sizing as above.

Deadline for receipt of artwork is **Wednesday 27 September 2017**. Earlier receipt is encouraged.